

## Message Text

UNCLASSIFIED POSS DUPE

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21

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W  
----- 015283

R 110855Z JUL 75

FM AMCONSUL JOHANNESBURG

TO USDOC WASHDC

INFO SECSTATE WASHDC 4005

UNCLAS JOHANNESBURG 975

E.O. 11652: N/A

TAGS: BBSR, BEXP, SF

USDOC

SUBJ: PRIVATE TRADE OPPORTUNITY

REF: STATE A-7974 OF SEPT 20, 1973

1. 791/04/P0001

2. 071075

3. K.P. STEINS

4. 791 REP SAF

5. M

6. (A) REPLY TO: TELEX - JHB 8/4617

(B) F. A. WHEELER, NATIONAL SALES MANAGER

(C) WALRO INDUSTRIES

PO BOX 58, ALBERTON 1450, OL.

7. CABLE: WALRIND ALBERTON TEL: 011/8694711 TELEX: JHB 84617

8. ---

9. 104 - OTHER DIRECT SALE

9A. HOSE REQUIRED FOR USE IN MANUFACTURE OF COMPONENTS FOR  
FURNACES.

10. 30416 73 - 0050 - 169 HIGH-TEMPERATURE FLEXIBLE HOSES;  
INSIDE DIAMETER 4 INCHES; MADE OF ALTERNATE LAYERS NEOPRENE RUBBER  
AND FIBERGLASS BRAIDING WITH OUTSIDE COVER OF ASBESTOS BRAID;  
MAX. TEMPERATURE 1250 C, AVERAGE OPERATING TEMPERATURES 300C.  
SPECIFICATION DETAILS AVAILABLE FROM HATCH, TORONTO (SPEC 07NO70)

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- ESTIMATED VALUE \$50,000.

WALRO IS A MANUFACTURER OF ELECTRICAL COMPONENTS AND REQUIRES

THIS HOSE TO FULFIL ITS CONTRACT IN A \$6-10 MILLION PROJECT  
REQUIRING 3 LARGE FURNACES. THERE ARE NO SOUTH AFRICAN  
MANUFACTURERS OF THIS TYPE OF HOSE, AND ONLY KNOWN MANUFACTURERS  
ARE IN THE UNITED STAES, CANADA AND SWEDEN. THE CANADIAN AND  
SWEDISH TRADE MISSIONS HAVE ALSO BEEN APPROACHED. THE COPANY  
IS FAVORABLY REPORTED ON BY BANKING AND TRADE SOURCES AND IS  
RECOMMENDED AS A VALUABLE OADE CONTACT AS THIS COULD LEAD TO  
SUBSTANTIAL BUSINESS IN THE FUTURE. FINANCIAL REFS: STANDARD  
BANK, NEW REDRUTH, TVL.  
GUTHRIE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975JOHANN00975  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750240-1084  
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**Office:** ACTION AF  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BBSR, BEXP, SF  
**To:** COM  
**Type:** TE  
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